

GARY L. GROSHNER

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SUMMARY

Senior manager with over 25 years of wide ranging experience in mortgage and Loan Origination Systems technology, software development, and the management of employees, clients and vendors. Areas of expertise ranging from the entire software development life cycle to senior management roles across several technical and client facing teams. Experienced in the design, development, testing, and deployment of Loan Origination Systems as well as directing and driving projects to timely completion.

SKILLS PROFILE

- In depth mortgage lending knowledge, including lending technology and loan origination systems, lending practices and principles, as well as the rapidly changing government regulatory environment.
- Strong relationship management and interpersonal skills, including vendor and client relationships at 'C'-level and below.
- Experienced in all aspects of technology management, including the design, budgeting, procurement, implementation, and ongoing maintenance of corporate infrastructure, including server, desktop/laptop, telecomm and security systems.
- Strong HR and employee management skills, including the recruitment, hiring, and management of large teams.
- Software development skills, including architecture and design, as well as relational database management skills.

EMPLOYMENT HISTORY

Owner and Independent Consultant, G-Squared Services

12/14/2012 — present

Cochranton, PA

- Independent consultant with over 25 years of wide ranging experience in mortgage and Loan Origination Systems technology, software development, and the management of employees, clients and vendors.
- Consulting in the evaluation and selection, design, development, testing, and deployment of Loan Origination Systems as well as directing and driving projects to timely completion.
- Areas of expertise ranging from the entire software development life cycle to senior management roles across several technical and client facing teams.

Vice President, Account Management, LPS Empower

4/1/2010 — 12/14/2012

Sharon, PA

- Primarily responsible for managing a team directed with maintaining and nurturing existing client relationships, ensuring that customer satisfaction levels remain high and that all client needs are met promptly and completely.
- Worked closely with clients as a primary escalation point to resolve problems, whether business or technology oriented, and to spearhead new functional requests as a client advocate.
- Organized, developed and hosted client-wide peer groups and advisory committees by which clients could actively participate with each other to contribute to future product direction. Examples of these groups were to address upcoming governmental regulatory changes, as well as changes to specific software functionality.

Vice President, Support Systems, LPS Empower

3/15/2004 — 4/1/2010

Sharon, PA

- Responsible for the management of 6 different functional teams, including planning, staffing, direction and performance evaluation for those teams.
- Implemented a forward thinking strategy in which new technologies were rapidly evaluated and implemented to give LPS a competitive advantage in the mortgage lending space. Examples include the implementation of web-based customer relationship tools, transparent client support tools, as well as redundant systems / disaster recovery plans.
- Participated in the creation and management of several new departments, such as Quality Assurance, Performance Testing, and IT Infrastructure from the ground up to meet the needs of a rapidly growing technology company.

- Responsible for all aspects of IT and building infrastructure, including division security, company compliance with regulations such as the Graham-Leach-Bliley Act and Sarbanes-Oxley Act, as well as the procurement and implementation of anti-virus and anti-spyware and malware software. In addition, was responsible for the implementation of products such as Qualys and White Hat to preemptively detect infrastructure weakness and allow for rapid remediation before security incidents could occur.

Software Developer and Architect, LPS Empower

7/5/1987 — 3/15/2004

Sharon, PA

- Began as entry level developer and was one of 3 developers who worked on a 'Manhattan Project' and built the initial version of the industry leading Empower loan origination system, the first version of which was delivered in 7 months from conception to production.
- Developed innovative solutions for third party web based interfaces, a rules evaluation engine, and a business analyst friendly interpreted programming / scripting language.
- Created RDBMS agnostic data access layer whereby Oracle, Microsoft SQL Server and IBM DB2 databases could be seamlessly supported by the same software program without recompilation or rebuild.

Civilian Software Developer, U.S. Navy

6/1/1984 — 4/1/1987

Warminster, PA

- Developer on various projects, including software supporting aircraft carrier group logistics and Tomahawk missile targeting systems.
- Secret Security Clearance.

ACTIVITIES

- Active Member and Finance Committee Member, Cochran Community Church
- Outdoor sports, marathon and ultra-marathon trail running